

PREMIERE ISSUE

oceanhome

a tuscan villa

AN ITALIAN MASTERPIECE
TAKES CENTER STAGE ON THE
CALIFORNIA COAST

MANALAPAN MAN

Frank McKinney and
his \$125 million dream

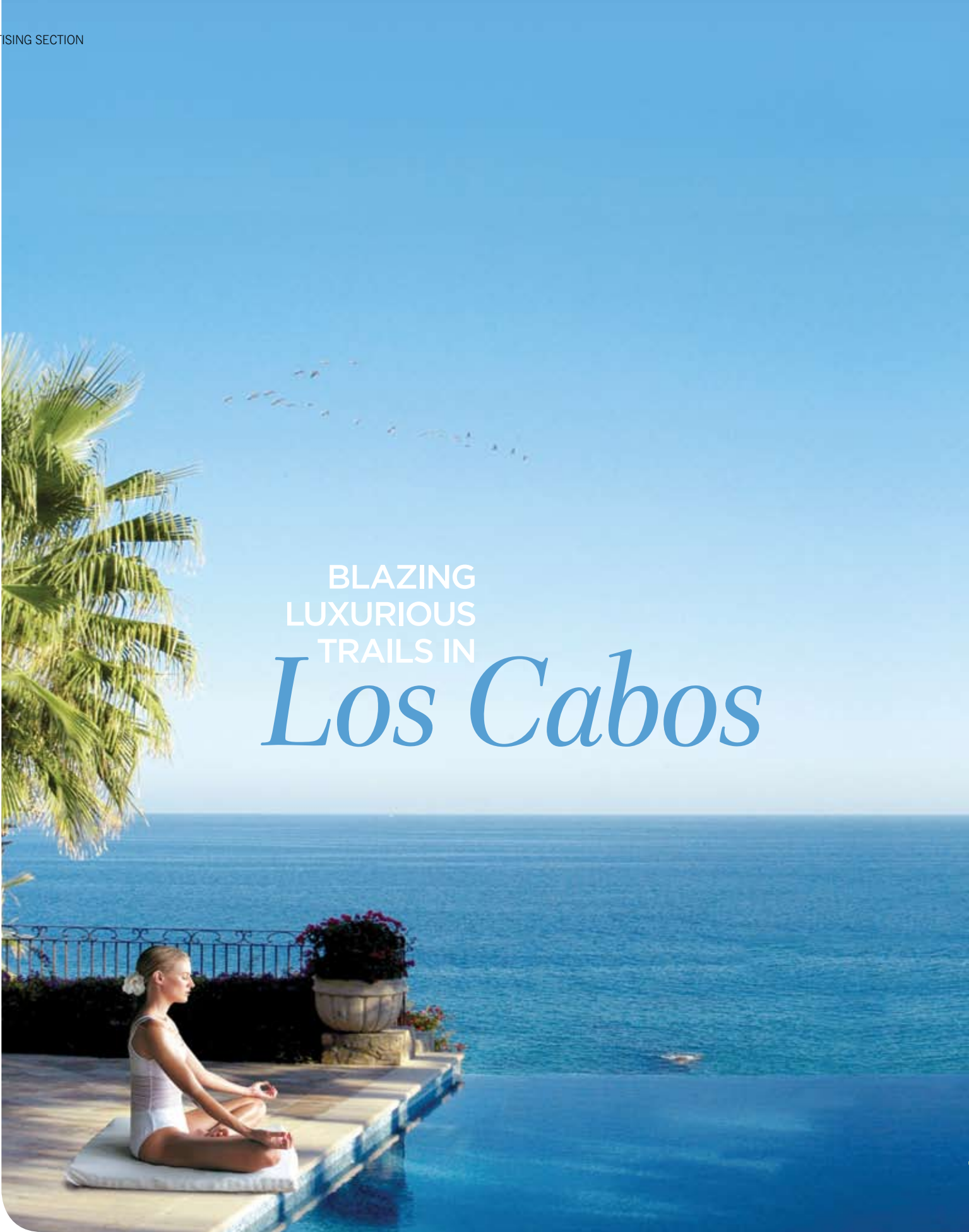
OCEAN'S 18

the best golf holes
with a view

FIVE-STAR LIVING

your very own
luxury hotel room





BLAZING
LUXURIOUS
TRAILS IN
Los Cabos

By Emily Hughey Quinn

Sea breezes and tropical rays from a private oceanfront terrace are anything but new to homeowners in Los Cabos, Mexico. Mixing things up in a major way at Baja's tip is one real estate development company that doesn't take "norm" for an answer.

Del Mar Development has been blazing luxurious trails in Los Cabos since 1995, when Ron Hatfield and the Schnitzer family formed a partnership that would set new standards of style and luxury in Mexico.

The canvas was Palmilla, the 1,000-acre master-planned paradise, legendary for its 27-hole Jack Nicklaus Signature Design golf course and the posh One&Only Palmilla resort.

VILLAS DEL MAR

Today, the result is Villas Del Mar, Los Cabos' finest gated community. Comprised of 125 oceanfront estates, mountainside casitas and estate villas, Villas Del Mar masters eminent architectural style, sumptuous interior finishings and flawless attention to detail. Meanwhile, meticulous construction, uncompromised privacy and supreme service lift the Villas Del Mar experience into rarefied air.

Although much of Villas Del Mar is sold, two new enclaves, Las Haciendas and Las Entradas, will complete the final phase of Villas Del Mar in summer of 2007. The Las Haciendas neighborhood includes 14 five-bedroom estates that span 5,300 square feet on the inside and 6,500 square feet outside. The Las Entradas community will feature 28 four-bedroom, 2800 square foot cottages perched on a ledge overlooking the championship Nicklaus golf course.



"This new phase of development within Villa Del Mar will feature our trademark luxury amenities and services tailored specifically to each guest," said Ron Hatfield, Villas Del Mar developer.

AMENITIES AND SERVICE

Above all, amenities and service set Villas Del Mar apart from all other resort communities in Los Cabos. From the design phase, during which homeowners may furnish their homes through Del Mar Development's exclusive U.S. design wholesaler, to the festive evenings over sunset cocktails and hors d'oeuvres prepared by your personal in-residence chef, Villas Del Mar takes care of everything.

Although it's the little things that make a difference, Del Mar Development group doesn't scrimp on the big stuff, either. Take, for example, the comprehensive property management team that stocks the kitchen with your favorite fare, washes your car, pays the bills and even leaves fresh flowers in the house. Or, the private 24-hour fitness center that's open to all homeowners. And the latest addition to the good life is Club Ninety Six, the \$8.5 million private beach club.

Club Ninety Six is located in front of Palmilla Cove, Los Cabos' top swimming beach. In addition to the 22-meter lap pool, full fitness club and personal beach and pool attendants, homeowners enjoy access to an extensive wine cellar and locally





CLUB NINETY SIX

inspired haute cuisine courtesy of father-son culinary duo, Luis Herrera Blanc and Luis Herrera Thatcher.

“The beach club is part of an ongoing effort to provide the finest facilities to our residents,” Hatfield said. “The club will enable us to bring our homeowners and guests together in a warm, welcoming and luxurious social environment.”

OASIS PALMILLA

Soon, Club Ninety Six’s exclusive membership circle of Villas Del Mar homeowners and their guests will expand to include Del Mar Development’s latest cutting-edge community: Oasis Palmilla. Also located within the Palmilla resort, Oasis Palmilla reigns 240 acres bordering the Jack Nicklaus Signature Design golf course. Lots start at one acre, allowing for custom-designed ranch-style haciendas that range from 3,500 to 6,000 square feet.

FOR MORE INFORMATION

on Del Mar Development’s exclusive communities in Palmilla, visit www.villasdelmar.com & www.oasispalmilla.com
360-321-4366 | 360-321-4363 fax

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The new Oasis Palmilla blends consummate privacy with a sense of community, offering miles of walking, biking and jogging trails; tranquil lakes and parks; and unobstructed mountain, golf and ocean views. “This site is remarkable and truly unique,” said Gage Davis of Gage Davis Associates, an internationally acclaimed land-planning firm overseeing the plan for Oasis Palmilla. “In stark contrast to the traditional landscape of other coastal resort properties, Oasis Palmilla will exhibit natural vegetation native to the Sonoran desert meticulously enhanced by lush landscaping. What we hope to create here is an oasis of extraordinary homes within an astonishing setting.”

For a taste of the Del Mar Development lifestyle, several homes are available for rent through Villas Del Mar’s Exclusive Vacation Rental Program. Escape to Los Cabos for a peek at Las Haciendas, Las Entradas and the new Oasis Palmilla. Above all, escape to Villas Del Mar for a dose of the best life has to offer.